# **Aviral Yadav**

### **Senior Product Designer**



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LinkedIn profile



+91-9654958659

Portfolio link

Senior Product Designer with 7+ years of experience simplifying complexity across enterprise and consumer systems. A self-taught designer with a systems mindset; aligning business goals with user needs to craft intuitive, scalable, and efficient experiences. Skilled in leading design within ambiguity, shaping product direction, mentoring teams, and integrating AI across research, ideation, and prototyping to accelerate discovery and execution.

#### **Work Experience**

#### Senior Product Designer

Aug 2024 - Current

**Products Shipped: 2** 

Reach: 1500+ Enterprise customers

informing AI implementation across Aurigo's product suite.

Outcome: Prototype-led design closed 2 enterprise clients pre-launch. Design of Lumina is

A B2G and B2B product company that aims to simplify Capital Planning and Construction lifecycle.

- · Defined design direction for Aurigo's next-generation product suite, establishing frameworks for data visualization, system clarity, and intuitive workflows.
- Spearheaded end-to-end design of Primus Plan now a guiding reference product across the company's ecosystem.
- Introduced structured design practices in a previously non-design-mature environment, leading monthly knowledge-sharing sessions and design thinking workshops for product and marketing teams.
- Mentored a team of 3 designers, building process literacy, feedback systems, and growth alignment through regular 1:1s.
- Advocated for and executed a system overhaul initiative that reduced design debt and simplified user interactions across modules.
- Recognized with an Exceptional Performance Award for consistently driving design clarity and measurable business impact.

#### **Independent Design Consultant**

Oct 2023 - Aug 2024

Scope of Work: UN-backed campaigns, early-stage startups, and social enterprises Key clients: We Are Stories, Bodhisutra.com, and others

- Partnered with clients including We Are Stories and Bodhisutra.com to deliver thoughtful, user-centric digital experiences
- · Led design sprints and provided UX strategy and execution for early-stage and growthfocused startups
- Applied research-driven insights to craft interfaces aligned with user goals and business outcomes

#### Return Rabbit (& SupplyAI) **Product Designer**

Jul 2019 - Jul 2023

**Reach:** 150+ Enterprise customers || 100,000+ e-cmmerce customers Products Shipped: 3 Outcome: Helped client Honeylove retain \$3.3M in revenue through optimised return workflows. Achieved 9.6/10 CSAT from 30K+ users.

A B2B SAAS provider offering bespoke returns & exchange management solutions to e-commerce companies, with a dedicated B2C white-labelled product.

- · Sole designer responsible for design roadmap, UX strategy, and visual systems across product, brand, and marketing. • Defined and launched modular design system enabling full white-label customisation for
- enterprise clients. · Championed a product-wide redesign that improved onboarding completion rates and
- increased retention by simplifying key flows. · Collaborated with leadership to align design metrics with company OKRs, ensuring measurable impact on customer satisfaction and NPS.
- Maintained a 4.6/5.0 Shopify App Store rating, backed by consistent end-user satisfaction and design-driven performance metrics.

## An Ed-Tech firm providing on line English communication training in B2C and B2B space

Bodhisutra.com

user types.

**Inshorts** 

**Skills** 

UI/UX Design Consultant

Feb 2019 - Jun 2019

• Architected scalable information hierarchies for multi-role learning platforms.

- Defined user roles, content structures, and flows that improved learner onboarding and
- time-to-value. • Simplified product navigation and created cohesive design patterns across devices and

### Created 1,500+ editorial visuals and campaign illustrations, many achieving viral traction

Graphic Designer & Illustrator

CEB Global (Now Gartner) Associate Print Designer

May 2017 - Sep 2018

across Inshorts' social channels.

## Designed keynote presentations and reports for global leadership, collaborating with cross-

Aug 2016 - Feb 2017

continent teams.

Design Leadership & Strategy: Product Strategy, Design Culture Building, Mentorship, Crossfunctional Collaboration, Stakeholder Management

Product Design: Information Architecture, User Research, System Design, Prototyping, Datainformed UX, Usability Testing

Execution & Delivery: Figma, Notion, FigJam, Jira, Design Documentation, Design Validation

AI & Analytics: ChatGPT, Claude, Perplexity, Mixpanel, Hotjar, Pendo, LogRocket, Lovable

## **Education & Certifications**

# UI/UX Design Specialization

Jun 2019

California Institute of Arts via Coursera

Bachelor of Technology JSS Academy of Technical Education Jul 2012 -Jul 2016